

Updating Links on Referring/Affiliate Websites

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Introduction

Any link that sends visitors to your website can be updated to set a driving campaign that will activate the Revinate Reservation Sales Suite campaign tracking code in place there. These include any links to your property that are on referring or affiliate websites such as Facebook, Twitter and YouTube, PPC ads run through Google AdWords and/or Bing Ads, and links on emails sent through 3rd party products.

Updating Links to Set a Driving Reservation Sales Campaign

The driving campaign is set by including the campaign keyword in the link. The keyword will tell the Revinate coding which campaign phone number to display and associate to the website visitor. The keyword is also called the NCK value and in general, the links can be updated by appending "nck=<< campaign keyword>>" to the URL the link is sending the visitor to.

Updating the links is a 2 step process:

- 1) In the Revinate Reservation Sales Suite create a campaign and find the campaign keyword
- 2) Add NCK value to link

Creating a Reservation Sales Campaign

The Reservation Sales Suite campaigns can be found in the Campaigns option under the Campaigns menu:

REVINATE Reservation Sales							
PRODUCTS	LEADS	TRACKING	REPORTS	CAMPAIGNS	MARKETING		
Inhound Co	ll Trocki	ng (No Colle F	aund)	Campaigns			
Indound Ca	Штаскі	Campaign Analysis					
Start Date	8/12/2024	V Phone	Number	PPC Campaign	Analysis		

For assistance with accessing the Revinate Reservation Sales Suite please contact <u>support@revinate.com</u>.

New campaigns can be created by pressing the Add New button:

				Get Data
Category	All	~		Export
			ſ	Add New

Campaigns are set up in this screen:

Campaign Add	
Toll-free Number	The New Number will be assigned when you save this form.
Description *	
Destination *	
Category	
Cost Type	Cost/Day (e.g. Daily Newspaper Ad) Cost/Month (e.g. Monthly Magazine Ad) One-Time/Total Cost (e.g. Brochure)
Cost	
Keyword	Copy TFN Custom
Skill	v
	Disabled from Hub
	Recording Disabled
	Email Only Campaign
	Send all after hours calls to destination number
	Enhanced Comparing Description
	Enhanced Campaign Description
Start Date	Enhanced Campaign Description
Start Date End Date	Enhanced Campaign Description
Start Date End Date Minimum Stay	Enhanced Campaign Description
Start Date End Date Minimum Stay Campaign Link	Enhanced Campaign Description
Start Date End Date Minimum Stay Campaign Link Attached Image	Enhanced Campaign Description
Start Date End Date Minimum Stay Campaign Link Attached Image New Attached Image	Enhanced Campaign Description
Start Date End Date Minimum Stay Campaign Link Attached Image New Attached Image Narrative	Enhanced Campaign Description

Field Descriptions:

Description: Input a value similar to the name that you intend to name your AdWords campaign.

Destination: Input the number that you would like these calls to be forwarded to from the TFN that will be generated.

Category: This is the category that this campaign resides under, all campaigns for PPC should be set to "Web – PPC". If you are unsure which Category to pick "Web – Organic"

Cost: Can either be left blank or set to "0.00"

Keyword: This is the most important values to set, if left blank the keyword will be set once the campaign is saved to the value of the TFN that is assigned to the Campaign. Sometimes these numbers can be long however so it is recommended that you specify a short keyword related to the type of Campaign, in this example "Golf".

Finding the Campaign Keyword

The campaign keyword can be found in the Revinate Reservation Sales Suite's Campaign Analysis report in the keyword column of the intended driving campaign:

Campaigns				
		Category All	Get Data Ceport Add New	
Description	Toll-Free Number Destination	Category Creation Date	Cost Cost Period Last Activity	Activity Hub Disabled Recording Disabled Keyword

The keyword will default to the raw toll free number assigned to the campaign but this can be updated to a custom value if you edit the Campaign. In the example below the campaign has been given a custom keyword of "golf":

Toll-free Number	(855) 428-5474						
Description *	Google PPC - Spa						
Destination *							
Category	~ ·						
Cost Type	Cost/Day (e.g. Daily Newspaper Ad) Cost/Month (e.g. Monthly Magazine Ad) One-Time/Total Cost (e.g. Brochure)						
Cost	0.00						
Keyword	Copy TFN Custom spa						
Skill	TRN ~						
	Disabled from Hub Recording Disabled						
	Email Only Campaign						
	Send all after hours calls to destination numbe						
	Enhanced Campaign Description						
Charles Date							

Add NCK Value to Link

You will first need to determine the intended landing page the link sends visitors to. This could be your homepage or a page on the website that is specific to a promotion such as:

- <u>www.myproperty.com</u>
- <u>www.myproperty.com/promotions/</u>
- <u>www.myproperty.com/promotions/welcome.aspx</u>

Additionally, this landing page may include non-Revinate parameters such as:

- <u>www.myproperty.com?utm_content=banner</u>
- <u>www.myproperty.com/promotions/welcome.aspx?utm_content=banner</u>
- www.myproperty.com/promotions/?utm_content=banner&affiliateid=1234321

Once you've identified the intended landing page you can add the NCK value in the format of "nck=<<campaign keyword>>". Depending if the landing page already has parameters in it you will want to update as follows:

- 1) If the landing page does not contain any other parameters, the NCK value can be appended after a question mark (?).
- 2) If the landing page contains other parameters, the NCK value can be appended after an ampersand (&).

Adding the NCK value to the example landing pages to use a driving campaign that had a keyword of "golf" would result in the following:

- <u>www.myproperty.com</u>?nck=golf
- www.myproperty.com/promotions/?nck=golf
- www.myproperty.com/promotions/welcome.aspx?nck=golf
- www.myproperty.com?utm_content=banner&nck=golf
- www.myproperty.com/promotions/welcome.aspx?utm_content=banner&nck=golf
- www.myproperty.com/promotions/?utm_content=banner&affiliateid=1234321&nck=golf

Testing your updating link

You can test that your link is set up correctly if you have implemented the Revinate JavaScript library and Process Campaign Keyword code on your landing page. If you go to your updated link you should see that a cookie has been created with a value of your campaign keyword.

For example, if I visit my updating landing page link at <u>http://www.bendresortlodging.com/?nck=golf</u> I'd expect to see a cookie with a value of "golf" in place on the site:

💿 Developer Tools - http://www.bendresortlodging.com/?nck=golf										
🕞 💼 🕴 Elements 🛛	Console	Sources Network Performance Memory Application Security						Audits		
Application		C⊘	× Filter							
Manifest		Name					Value			Domain
Service Workers	14133NavisNCKeyword				golf			www.bendresortlodging.com		
Clear storage	ų	ASP NET_SessionId				raZiuoce	cmbnjv3pa	rfaediv	www.thenavisway.com	
-		CP5XKN6QLDFWUC				1938780	d1b0729d2	2c76c85848c	www.thenavisway.com	
Storage		NavisNCKeyword							www.bendresortlodging.com	
N III Local Storage		_ar_v4				ENPYZ6	7GA5CJRO\	WHAEWKPE%	.www.thenavisway.com	
Local Storageutma 2					2419798	05.153006	3117.152355	.navisperformance.com		

Examples of Links Updated with NCK Value

The following links are valid as the 1st parameter follows a ? and the 2nd parameter follows an &:

- <u>www.myproperty.com?nck=golf</u>
- <u>www.myproperty.com/?nck=golf</u>
- <u>www.myproperty.com/promotions/?nck=golf</u>
- <u>www.myproperty.com/promotions/welcome.aspx?nck=golf</u>
- www.myproperty.com?mobileview=yes&nck=golf
- www.myproperty.com?nck=golf&mobileview=yes
- <u>www.myproperty.com/promotions/?mobileview=yes&nck=golf</u>
- www.myproperty.com?mobileview=yes&viewid=1234321&nck=golf

The following links are invalid:

- <u>www.myproperty.com&nck=golf</u> The first parameter should follow a ? and not an &
- <u>www.myproperty.com/&nck=golf</u> The first parameter should follow a ? and not an &
- <u>www.myproperty.com/promotions/&nck=golf</u> The first parameter should follow a ? and not an &
- <u>www.myproperty.com?mobileview=yes?nck=golf</u> The second parameter should follow an & and not a ?